

**MINUTES OF REGULAR MEETING OF THE BOARD OF DIRECTORS OF
ARISTOI CLASSICAL ACADEMY, INC.**

March 27, 2023

A Regular Meeting of the Board of Directors of Aristoi Classical Academy, Inc., charter holder for Aristoi Classical Academy (“School”) was held on **Monday, March 27, 2023, at 5:30 p.m., at the school**, 5610 Morton Road, Katy, TX 77493-1971 in classroom E47.

1. Call to order and establishment of a quorum. – L. Botond called the meeting to order at 5:34 pm. Also present were D. Light, A. Hovis, W. Clark, C. Gillespie, M. Watson, M. Pertuso, K. Locheed, A. Amboree. A. Cox and B. Davidson were unable to attend.
2. Hearing of citizens. -None
3. Approve Consent Agenda: **Motion to Approve Consent Agenda: L. Botond, Second: D. Light, APPROVED: Unanimously**
 - a. Minutes for February 27, 2023, Regular Board Meeting.
 - b. Minutes for March 6, 2023, Special Board Meeting.
 - c. Superintendent’s Report
 - d. Financial Update from Business Office
 - e. Report from Budget Finance Committee
4. Discuss and consider pro forma financial statements.

A. Amboree presented the pro forma statements that were updated to include the addition of the new campus and the money expected from the new capital campaign. The pro forma provided was the most comprehensive to-date, showing the financials for the next five years. The numbers reflect a positive balance when projected growth and average daily attendance are balanced against the total annual expenditures.
5. Discuss and consider updates on capital campaign.

Andrew Robison with Petrus Development joined via teleconference. Mr. Robison presented the board with a campaign sketch explaining what the first stages, taking place over the next couple of months, would look like. The summary timeline presented has the capital campaign official launch on April 1. The first phase, or “the silent phase”, will be used to invite the closest partners of Aristoi to give, finalize campaign documents, and recruit capital campaign committee. There is no given timeline for the silent phase because it typically lasts until 50% of the goal is met. The 50% goal allows other donors to see that there is already momentum with the campaign. Once the campaign transitions to the public fundraising there will need to be a launch event, ideally the Spring Gala 2024. Over the next month, Petrus Development will start scheduling meetings with board members and administration to discuss fundraising opportunities. Donors will have the opportunity to give a one-time donation or to structure them over longer time frames. Mr. Robison also addressed the possibility of starting an Aristoi Foundation to help donors with estate planning, endowments, and quasi endowments; however, the creation of this foundation could take a significant amount of time. If the creation of a foundation is a path that is going to be pursued it is suggested that administration start meeting with attorneys.

6. Discuss, consider, and approve engagement of John Littleford for board training.
L. Botond provided the projected cost of training. Mr. Littleford will be working with small focus groups and is able to proceed remotely. Board members will need to provide Mr. Littleford with an updated schedule of availability.
Motion to approve engagement of John Littleford for board training: L. Botond, Second: C. Gillespie, APPROVED: Unanimously
7. Discuss and consider Employee and Parent/Student Handbooks. – **TABLED**
8. Discuss, consider, and approve staff salary scale for the 2023-2024 school year.
The proposed pay scale is reflective of increasingly sought after classically trained staff.
Motion to approve staff salary scale for the 2023-2024 school year: D. Light, Second: W. Clark, APPROVED: Unanimously
9. Discuss, consider, and approve Mr. Watson as an approved signer on Prosperity Bank Account.
Motion to approve Mr. Matthew Watson as an approved signer on Prosperity Bank Account: D.Light, Second: A.Hovis, APPROVED: Unanimously
10. Discuss, consider, and approve delegation of authority to board president to receive updates on any litigation matters from the school's attorneys.
Motion to approve delegation of authority to board president to receive updates on any litigation matters from the school's attorneys: A.Hovis, Second : W.Clark, APPROVED: Unanimously
11. Discuss and consider options for building the next phase of the Morton Road Campus and hear from Masterson Advisors regarding financial options.
Jonathan Church with Masterson Advisors joined via teleconference. Andy Hovis shared updated documents from Turner Impact reflecting a \$700,000 savings in the overall project budget. The proposed project budget offers a lower rent payment up front with a possible development fee. The development fee is what keeps the initial cost low, and consists of a percentage of the project cost and the rent discounts with interest that would be added to the final purchase price. The aesthetic can be more classical with no additional cost. The floor plan that was presented was for 6-12th grades. Masterson Advisors have created a graphic comparison of the three scenarios for consideration. The PSF (Point of Sale Financing) takeout shown in the graphic at the two year mark would more likely take place between three and seven years. The numbers have also been adjusted to show a sensitivity analysis on the bond numbers to reflect the rising interest rates. Masterson Advisors will have their underwriters do a high-level financial and credit analysis in the coming weeks. It is imperative that whatever scenario is approved does not impede the vision of Aristoi. Mr. Church will be presenting other financing scenarios to ensure the board is well versed in all financing options.
12. Discuss and consider an update on the Cypress Campus, including but not limited to enrollment, facilities, renovations, leadership team and faculty.

Enrollment for the 2023-2024 academic year is 456 students. The facilities at Crossover Church will be at full capacity. M. Pertuso had a meeting with church elders and A. Amboree regarding construction. Mr. Johnson is completing updates on the Lawson Center. M. Pertuso also requested from the church elders, in exchange for repairs on the elevator, that Aristoi receive additional office space, more availability for evening events, and the use of sanctuary to host events. Prince of Peace Catholic Church has also offered a discounted space for hosting events.

13. Discuss and consider an update on the Katy Grammar School, including but not limited to enrollment, facilities, renovations, leadership team and faculty.

The Grammar school has hired a Dean of students and interviews are underway for art. There are not many vacancies, but Ms. Polvogt is working to create a talent bank for future positions. Ms. Locheed has been working to create a portrait of a scholar to present to 4th graders in preparation for their move to Logic School. There will also be a field trip and Q and A session to make the 4th graders as comfortable as possible. Ms. Locheed is also currently looking at the Kindergarten-4th grade ELA schematics to ensure consistency through all campuses. The fence has been raised to the required 6 feet, but the gate is still being fabricated. All campuses are prepared for the STAAR test and everyone has their schedules. Schedules and parents packets are also being prepared for next year.

14. Discuss and consider an update on the Katy Upper School (Logic and Rhetoric Schools), including but not limited to enrollment, facilities, renovations, leadership team and faculty.

Interviews are taking place for the Assistant Head of Logic school, part-time Chemistry, Logic School Latin teacher, SPED teacher, 6th grade math and science, Rhetoric Science, and Humane Letters. The master schedules are in progress but it has been increasingly difficult to allow for first choice selections as there are more students to manage. The skirting has been completed and security films on windows has been installed. Facilities is currently working to secure the grounds behind building C. There are over twenty events taking place in April and May, including the inaugural Tournament of Talent.

15. Discuss and consider updates to the Strategic Plan.

Petrus is completing the new visualization. Their estimate is the PDF version will be completed soon, but we are still 45 days away from having the print version.

16. Hear an update on Gala fundraising.

The gala was a great success raising a total of \$217,000. Another \$5,000 was received on Monday, March 27 with an addition \$7,000 outstanding. The grand total was between \$225,000 and \$230,000. The panel of alumni received great feedback and Masterson Advisors recommended allowing the panel to speak at future fundraising events.

17. Discuss and consider HB3 update on PSAT or SAT test results.

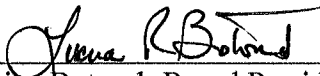
Discussion began at 6:57 pm and ended at 7:06 pm. K. Locheed presented the PSAT scores with Aristoi averaging at 960. These scores are averaging much higher than the rest of the state. There was a slight decline in the number of students taking the test. The

Classical Learning Test was discussed but administration wants to avoid over testing the students. There are currently more students enrolling in advanced classes. During the 2023-2024 school year, there will be two AP Calculus classes and Advanced Algebra is at full capacity. Ms. Lockheed ensured that although the classes are full, no student will be turned away.

18. Discuss and consider Districtwide Intruder Detection Audit Report Findings.
This will be discussed in closed session.
19. Discuss and consider Ahart survey update.
M. Watson met with Dr. Bourgeois of Ahart Solutions to present feedback on the surveys. Although the feedback was appreciated, the survey is the product of Dr. Bourgeois' research and he would like to leave it intact. The length of the survey given to 4th grade will be shortened. Results should be available in April.
20. Adjournment to closed or executive session pursuant to Texas Government Code Section 551.076 of the Open Meetings Act, for the following purposes:
7:13 pm
 - a. For the purpose of deliberation regarding security audits.
- 21 .Reconvened to open session at 7:31 pm.
22. Take action on matters discussed in closed session- **No Action**
23. Discuss items to be placed on the April Regular Meeting Agenda.
 - Parent/Student Handbook
 - Staff Handbook
 - Survey Results
 - Capital Campaign
24. **Motion to Adjourn at 7:31 pm: L. Botond, Second: A. Hovis, APPROVED: Unanimously**

Prepared by C. Gillespie

This is a true and correct copy of the minutes of the Regular Board Meeting held on March 27, 2023 as approved by the Board of Directors on April 17, 2023.



Lucina Botond, Board President